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## Our Services



### SUITABILITY ASSESSMENT

Evaluating readiness for government opportunities and positioning your company for success



### REGISTRATION ASSISTANCE

Registering with essential databases to facilitate participation in the government marketplace



### MARKET RESEARCH

Pinpointing the agencies in need of your product or service



### BID OPPORTUNITY IDENTIFICATION

Creating daily notifications of government contracts your company can bid on



### NETWORKING OPPORTUNITIES

Extending opportunities to meet buying officers, prime contractors, and other businesses



### PROPOSAL ASSISTANCE

Supporting complex solicitation packages to ensure you capture every contract opportunity



### CONTRACT SUPPORT

After winning a contract, help is available for some contract performance issues and audits

## Key Takeaways:

1.

2.

3.

## Action Items I Commit To:

1.

2.

3.

## We're Here to Help



info@apexaccelerators.us



apexaccelerators.us



linkedin.com/showcase/apex-accelerators



# APEX

## ACCELERATORS

Helping businesses enter  
and participate in the  
government supply chain



# We're Better Together

## APEX Accelerators provide a critical front door for industry.

We work with federal, state, and local partners to expand suppliers to the federal, state, and local government marketplaces and provide opportunities for companies new to government contracting to acquire the skills and know-how to compete.

Our work increases economic opportunity across the entire country which advances our national security. A strong economy with a modernized industrial ecosystem creates a strong military that deters potential adversaries.

### The Work We Do Together Matters:

- ▶ Fortifying the Defense and Government Industrial Bases
- ▶ Increasing Diversity, Equity, and Inclusion
- ▶ Increasing Awareness of and Compliance with Foreign Ownership, Control, or Influence
- ▶ Improving Cybersecurity of the Defense and Government Industrial Bases
- ▶ Facilitating Innovation for the Defense and Government Industrial Bases
- ▶ Strengthening the Supply Chain
- ▶ Capturing Market Data in Key Industries

## Accelerating American Entrepreneurship

We are a nationwide network of procurement professionals that help local businesses compete successfully in the government marketplace. Our 96 APEX Accelerators operate in 300 offices as the bridge between buyer and supplier to foster a diverse and resilient domestic industrial base that can deliver preeminent solutions to the military and other government users.



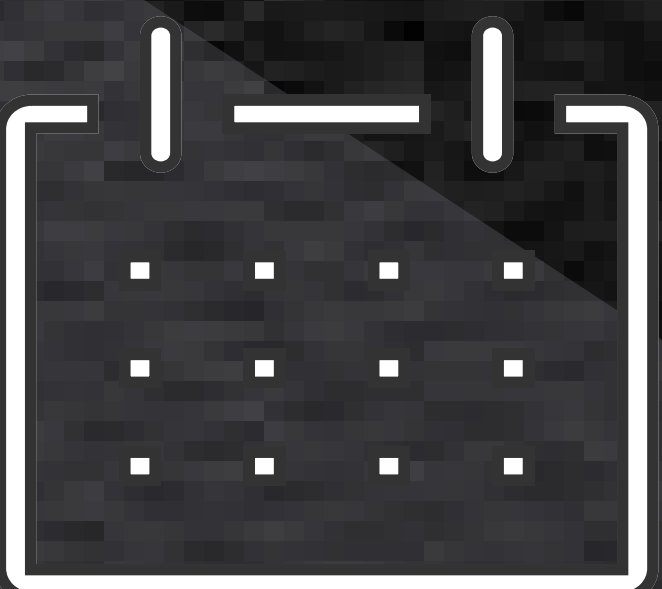
**\$537**

ROI per federal \$ invested



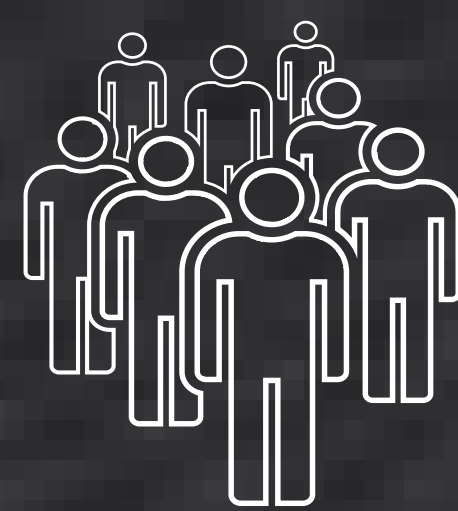
**\$24B**

in contracts awarded to APEX clients



**4.9K+**

training events sponsored or participated in



**56K+**

active clients served

**94%**

were small businesses